

Realogics

Sotheby's  
INTERNATIONAL REALTY

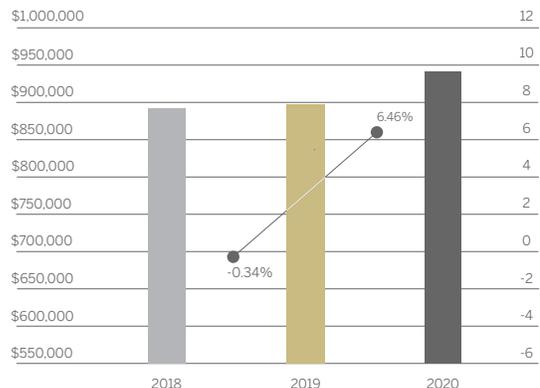
# '20 QUARTERLY MARKET REPORT

## Eastside

Q1 JANUARY–MARCH 2020

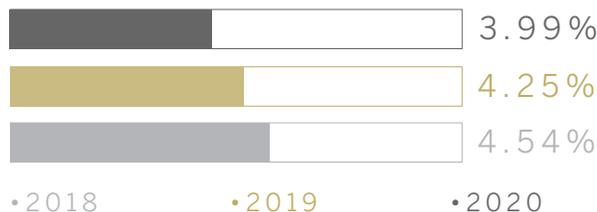
While COVID-19 certainly has impacted the economy and real estate, the data for the first quarter of the year reflects a positive market on the Eastside. The year started on a high note for home sellers: The median price for homes on the market was up from a year ago, as was the price per square foot. This is likely a result of low inventory—nearly half as many homes were on the market as this time a year ago. Still, the time spent by homes on the market was less, but not significantly, at 42 days, compared to 57 in 2019.

## \$940K MEDIAN SALES PRICE Single-Family Homes Q1-2020



### INTEREST RATES

30-year fixed rate for conventional mortgage loan



### AVERAGE DAYS ON MARKET

Q1 2018–2020



### AVERAGE PRICE PER SQ. FT.

Q1-2020 vs. Q1-2019  
↑(6.80%)



### HOME SOLD

Q1-2020 vs. Q1-2019  
↑(2.56%)



### STATE OF THE MARKET

1.4 months of inventory

(Based on Q1-2020 housing inventory. Seller's Market = 0 to 3 months inventory, Neutral Market = 3 to 6 months inventory, Buyer's Market = 6+ months inventory.)

