

21 Quarterly Market Report

Nothing compares.

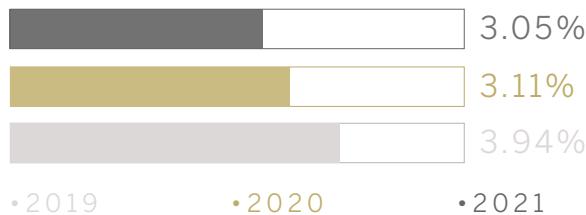
Eastside

Q3 JULY - SEPTEMBER 2021

Year-over-year, the median sales price for homes on the Eastside is up nearly 30 percent. This staggering increase is only the second-highest increase in the areas examined by Realogics Sotheby's International Realty for its quarterly reporting. Accordingly, the price per square foot is also up, just over 30 percent. Homes last on the market only nine days on average, and that's up from Q2-2021, which hit an all-time low of just one week—but is still down significantly from the then-considered swift pace of 2020. What may be the most striking is the lack of homes for sale—only half of what was available this time last year was on the market. Yet, the buyer demand was there and didn't slow down as the number of closed homes sales was up by just under four percent.

INTEREST RATES

30-year fixed rate for conventional mortgage loan
(Current and historic mortgage rates sourced from Caliber Home Loans)



AVERAGE PRICE PER SQ. FT.

Q3-2021 vs. Q3-2020
↑(31.59%)



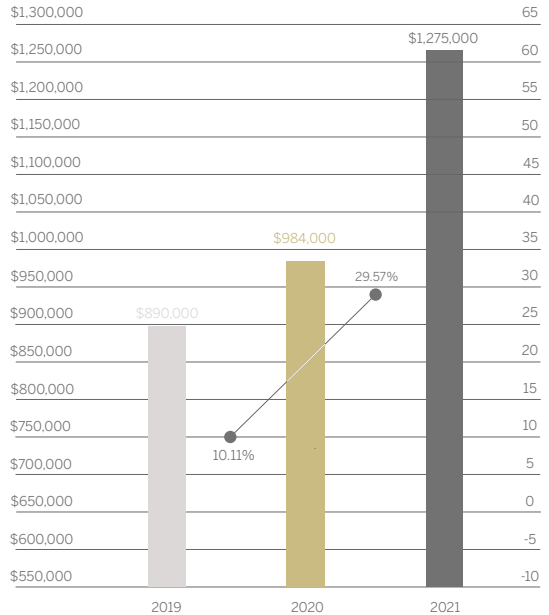
HOMES SOLD

Q3-2021 vs. Q3-2020
↑(3.83%)



\$1.275M MEDIAN SALES PRICE

Single-Family Homes Q3-2021



AVERAGE DAYS ON MARKET

Q3 2019-2021



STATE OF THE MARKET

0.3 months of inventory - Seller's Market

(Based on Q3-2021 housing inventory. Seller's Market = 0 to 3 months inventory, Neutral Market = 3 to 6 months inventory, Buyer's Market = 6+ months inventory.)

