

O1-2025

Quarterly Market Snapshot

Snohomish County

Q1 January - March 2025

Buyers searching for their Snohomish County residence did so amidst a seller's market with 1.6 months of inventory. However, this is an improvement from Q1-2024's supply level of less than a month's worth of inventory. As the spring market heats up, hopefully, this market will continue to see more sellers motivated to list their properties. There was a notable increase in homes for sale, increasing 75.25% year-over-year from 497 homes in Q1-2024 to 871 homes in Q1-2025. However, nearly the same number of homes were sold this year's first quarter as last year's first quarter (from 1,609 to 1,621 homes). Price growth occurred, albeit it was minimal; the median sales price increased 3.66% yearover-year from \$738,000 to \$765,000, and the average price per square foot increased 3.8% year-over-year from \$395 to \$410 per square foot. Listings spent an average of 35 days on the market before selling.

AVERAGE DAYS ON MARKET SHOWING DATA FOR Q1 OVER THE LAST THREE YEARS







HOMES SOLD
Q1-2025 vs Q1-2024 \uparrow (0.75%) $\begin{array}{c}
2025 & 1,621 \\
\hline
2024 & 1,609
\end{array}$

INTEREST RATES

30-year fixed rate for conventional mortgage loan (Current and historic mortgage rates sourced from Movement Mortgage)



2025	6.82%
2024	6.74%
2023	6.37%

AVERAGE PRICE PER SQ. FT.

Q1-2025 vs. Q1-2024 ↑(3.8%)







MEDIAN SALES PRICE

Single-Family Homes Q1-2025





13.66% (25 VS '24 % CHANGE

YEAR	MEDIAN SALES PRICE	
2025	\$765,000	
2024	\$738,000	
2023	\$700,000	

WHAT KIND OF MARKET 1.6 MONTHS OF INVENTORY - SELLER'S MARKET



(Based on Q1-2025 housing inventory, Seller's Market = 0 to 3 months inventory, Neutral Market = 3 to 6 months inventory, Buyer's Market = 6+ months inventory)

